

Reseller Sales Expert 3: Demonstrating Square 9

Stop 1	Stop 2	Stop 3	Stop 4	Stop 5
GlobalSearch User	GlobalSearch Manager	Capture QR for GlobalSearch	Delivering an Effective Demonstration	GlobalSearch Extensions
If you will be:	If you will be:	If you will be:	If you will be:	If you will be:
Custom building, selling and demonstrating Square 9 solutions	Custom building, selling and demonstrating Square 9 solutions	Creating custom barcode coversheets for demonstrations	Demonstrating GlobalSearch to customers	Custom building, selling and demonstrating Square 9 solutions
Because it covers:	Because it covers:	Because it covers:	Because it covers:	Because it covers:
An introduction to the browser client and functions.	A more in depth look at the functions available in GlobalSearch.	Creating customer QR coversheets using Square 9's QR coversheet generator and building a template and workflow to	Proper demo flow, key areas to cover and gathering information form the customer.	Value added functionality to set apart for competition.